

B2B Miles Stone Payment Terms



BENEFITS:

- **Easy control over receivables and payables:**

Identify the credit terms and the payment period. You get the receivables and payables amount for a period for easy analyses.

- **Reduce cash flow assumptions**

With good control over the payment receivable terms you can give a confirmed forecast for cash flow.

- **Increase Vendor relationship:**

You can command better price from your vendors with a predefined payment term

- **Analyze credit terms at different levels:**

You can check the credit terms at levels of quote, confirmed order and invoice levels

- **Reduce disputes over payments:**

With predefined credit terms you can concentrate more on increasing your productivity with little disputes over payments

B2B M.S.P.T (Miles Stone Payment Terms) for Microsoft Dynamics NAV

B2B MSPT for Microsoft Dynamics NAV can help keep your customer accounts up to date, allowing you to stay on top of payments and credit control.

It helps you in reducing your hardship in projection of Cash Inflows and Cash Outflows for the Receipts / Payments to be made with predefined Mile Stones terms. This also brings a positive effect to the Creditors and Debtors aging and Organizations Funds Planning.

Type	No.	Quantity	Unit of M...	Unit Pric...	Line Amount ...	Line ...	Qty.
Item		10	PCS	500.00	5,000.00		
Item		25	PCS	1,500.00	37,500.00		

Salient features of B2B M.S.P.T include:

- Setting up Mile Stone Payment Terms – based on your customer & vendor relationship, giving you control over planning payments.
- Defining Mile Stone Payments at Sales and Purchase Order Level – you have the flexibility to define the payment terms based on the order level, giving you the power to negotiate your deals.
- Detailed Customer and Vendor Aging - MSPT Customer/vendor & MSPT Detailed Customer/vendor Ledger Entries will store the details of the Due Dates and the Amounts based on the MSPT Code attached to the Sales/purchase Document.
- Schedule of Customer and Vendor Receipts / Payments – gives you the ability to keep up with statement runs and issue them on time, meaning your customers pay faster and you keep your date with your payments.
- Application of Receipt and Payment Entries to Aging Entries created – your payment gets updated automatically in the ledgers leaving you the burden of posting in various accounts.

The Mile Stone Payment Terms Functionality is designed in such a way that system will automatically take care of the following types of transactions posted in the Base Navision Functionality:

- Posting of Application Entry at the time of posting the Payment from Customer.
- Application of Payment to Multiple Invoices.
- Application after posting the Payment from Customer.
- Fluctuations in the Foreign Exchange (Unrealized Loss, Unrealized Gain, Realized Loss, Realized Gain in case of Foreign Customers.
- Payment Discounts
- Payment Tolerances



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